

EQUIPMENT MANAGEMENT

FOR CONSTRUCTION





EQUIPMENT MANAGEMENT

INCREASE YOUR UPTIME; REDUCE YOUR OPERATING COSTS.

Equipment Management Solutions (**EMSolutions**) is built to help you better manage your assets and lower your operating costs.

Altorfer will partner with you to help protect your fleet (Cat® and non Cat). Our team of experts will assist in managing your preventative maintenance business so you can be proactive about the health of your equipment. With state of the art tools such as Product Link™ and VisionLink®, Altorfer **EMSolutions** can help you save time and money.

Partnering with Altorfer **EMSolutions** is a win for any size of business. Control your costs, bid your jobs more accurately, and realize a more systematic approach for managing your fleet and repairs.

CAT® EMSOLUTIONS : LEVELS

The five levels of service ensure you get the support you want, whether you prefer to do your own maintenance or have Altorfer Cat handle the details while you focus on the work.



GET STARTED WITH EASY ACCESS TO INFORMATION

- Includes Product Link™ installed and activated
- VisionLink® access and training
- PartStore access
- my.cat.com access



STAY INFORMED WITH TIMELY REPORTING

- Includes Product Link installed/activated
- VisionLink access and training
- PartStore access
- Reports and recommendations
- my.cat.com access

LEVEL
3
ADVISE

GET ADVICE FROM THE EXPERT

- Includes Product Link installed/activated
- VisionLink access and training
- PartStore access
- Reports and recommendations
- S•O•SSM Fluid Analysis

LEVEL
4
SUPPORT

STAY ON TRACK WITH PREVENTATIVE MAINTENANCE - THREE LEVELS OF CSA'S

Includes Product Link installed and activated, VisionLink access and training, PartStore access, notifications for upcoming preventative maintenance intervals, plus one of the following packages:

- **Basic (Do It Myself):** Annual machine Inspection and the necessary filters, seals, gaskets and S•O•SSM PM kits for all 250 or 500 hour intervals performed by the customer. Choose this package if you prefer to manage, schedule and perform your own services.
- **Plus (Work With Me):** Necessary filters, seals, gaskets and S•O•SSM PM kits for all 250 or 500 hour intervals performed by customer. Altorfer to complete all 1000 and 2000 hour PMs, which include all parts, S•O•SSM Fluid Analysis, visual inspection (TA-1), and fluids required. Choose this package if you prefer Altorfer to manage and schedule PM1 and PM2 services, plus perform PM3 and PM4 services.
- **Premium (Do It For Me):** Equipment history (includes all service reports and recommendations for maintenance, inspections and repairs), Altorfer to complete all PMs at 250 or 500 hour intervals using one of our Caterpillar trained lube technicians and our lube service vehicle, and includes all parts, S•O•SSM Fluid Analysis, visual inspection (TA-1), and fluids required. Choose this package if you prefer Altorfer to manage, schedule and perform all services.

Optional (additional fees apply)

- | | | |
|---------------------------|--------------------------|-----------------------------------|
| • Air filters | • Coolant flush / refill | • Technical Analysis |
| • Cab filters | • A/C dryer / receiver | Level 2 Inspection |
| • Engine valve adjustment | • Tier 4 DPF Filter | (TA-2) - Visual and Flow/Pressure |

* See reverse page for preventative maintenance details.

LEVEL
5
MANAGE

STAY FOCUSED ON YOUR BUSINESS - PREVENTATIVE MAINTENANCE AND REPAIR (M & R OR TM & R)

- Includes everything in a Level 4 Premium Package
- Plus an Equipment Protection Plan and all transportation and traveling costs (within Altorfer servicing territory) related to repairs from any preventative maintenance and warranty work.
- Machine must be less than one year old

Meet our **Altorfer Condition Monitoring Analyst (CMA)** experts. Our CMA team assist in monitoring all machines connected to VisionLink via the Product Link boxes. They take machine TA1 inspections performed in the field to help resolve any maintenance needed so you can be proactive about the health of your equipment.



JOIE BRADEN
tel: 319-365-0551 x 2250
joie.braden@altorfer.com



RICH OVERTURF
tel: 319-365-0551 x 2124
rich.overturf@altorfer.com



SAYRE POLLOCK
tel: 319-365-0551 x 2141
sayre.pollock@altorfer.com



JASON ROSS
tel: 319-365-0551 x 2296
jason.ross@altorfer.com



KATHIE ROWRAY
tel: 319-365-0551 x 2217
kathie.rowray@altorfer.com



MATT TAGUE
tel: 319-365-0551 x 2115
matt.tague@altorfer.com



SHARI WILLIAMS
tel: 319-365-0551 x 2226
shari.williams@altorfer.com

PRODUCT SUPPORT CAPABILITIES

- 18 PARTS & SERVICE REPS.
- \$8 MILLION PARTS INVENTORY
- IN-HOUSE OIL LAB ANALYSIS
- 40+ PARTS DROP BOX LOCATIONS TERRITORY-WIDE
- CONVENIENT STORE HOURS
- NIGHTLY SHUTTLE BETWEEN STORES
- NIGHTLY PARTS FROM CAT MORTON
- 16 RENTAL STORES
- AG DIVISION
- POWER SYSTEMS DIVISION
- LIFT TRUCK DIVISION

LEVEL 4 SERVICE INTERVALS MORE THAN JUST AN OIL CHANGE

PM1 PERFORMED EVERY 250 HOURS*

SERVICE PERFORMED	MAINTENANCE	S•O•S
ENGINE OIL AND FILTER	CHANGE	SAMPLE
PRIMARY AND SECONDARY FUEL FILTERS - WATER / FUEL FILTER	CHANGE	
TECHNICAL ANALYSIS LEVEL 1 (TA-1) - VISUAL INSPECTION	COMPLETE	

PM2 PERFORMED EVERY 500 HOURS*

SERVICE PERFORMED	MAINTENANCE	S•O•S
ENGINE OIL AND FILTER	CHANGE	SAMPLE
PRIMARY AND SECONDARY FUEL FILTERS - WATER / FUEL FILTER	CHANGE	
> HYDRAULIC OIL		> SAMPLE
> HYDRAULIC OIL FILTER (EXCEPT IN HEX)	> CHANGE	
> FINAL DRIVE / DIFFERENTIAL / HEX SWING DRIVE / MG TANDEM DRIVE / MG CIRCLE DRIVE OIL		> SAMPLE
> TRANSMISSION OIL FILTER	> CHANGE	
> TRANSMISSION OIL		> SAMPLE
TECHNICAL ANALYSIS LEVEL 1 (TA-1) - VISUAL INSPECTION	COMPLETE	

PM3 PERFORMED EVERY 1000 HOURS*

SERVICE PERFORMED	MAINTENANCE	S•O•S
ENGINE OIL AND FILTER	CHANGE	SAMPLE
PRIMARY AND SECONDARY FUEL FILTERS - WATER / FUEL FILTER	CHANGE	
FINAL DRIVE / DIFFERENTIAL / MG TANDEM DRIVE / MG CIRCLE DRIVE OIL		SAMPLE
HYDRAULIC OIL		SAMPLE
HYDRAULIC OIL FILTER (EXCEPT IN HEX)	CHANGE	
TRANSMISSION OIL FILTER	CHANGE	
> TRANSMISSION OIL	> CHANGE	SAMPLE
> COOLANT II		> SAMPLE
> HEX SWING DRIVE	> CHANGE	SAMPLE
TECHNICAL ANALYSIS LEVEL 1 (TA-1) - VISUAL INSPECTION	COMPLETE	

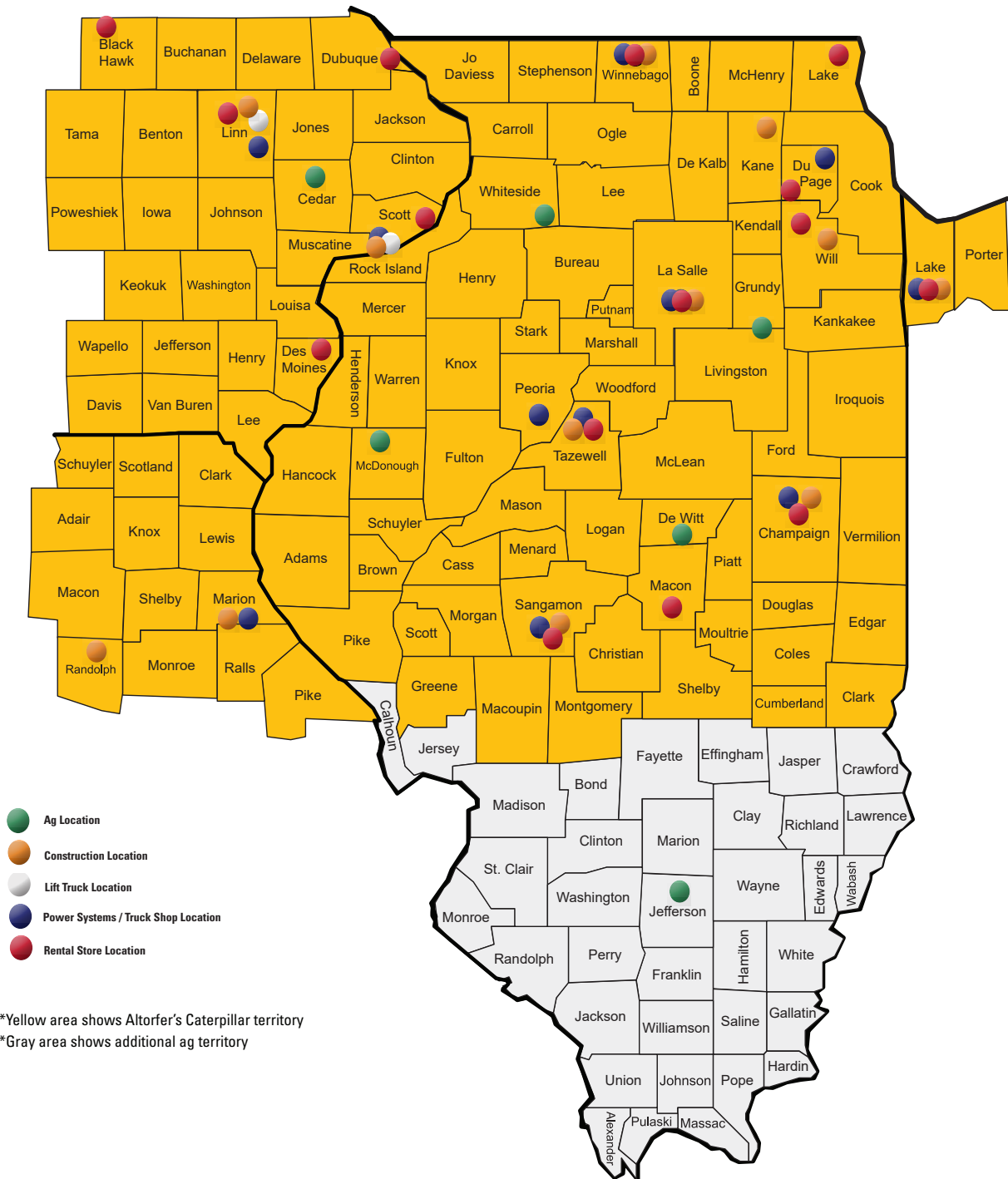
PM4 PERFORMED EVERY 2000 HOURS*

SERVICE PERFORMED	MAINTENANCE	S•O•S
ENGINE OIL AND FILTER	CHANGE	SAMPLE
PRIMARY AND SECONDARY FUEL FILTERS - WATER / FUEL FILTER	CHANGE	
COOLANT II		SAMPLE
TRANSMISSION OIL AND FILTER	CHANGE	SAMPLE
HYDRAULIC OIL FILTER (EXCEPT IN HEX)	CHANGE	
> HYDRAULIC OIL	> CHANGE	SAMPLE
> FINAL DRIVE / DIFFERENTIAL / HEX SWING DRIVE / MG TANDEM DRIVE / MG CIRCLE DRIVE OIL	> CHANGE	SAMPLE
TECHNICAL ANALYSIS LEVEL 1 (TA-1) - VISUAL INSPECTION	COMPLETE	

* PM INTERVALS LISTED ARE ONLY GUIDELINES. REFER TO EACH MACHINE'S OPERATION AND MAINTENANCE MANUAL FOR SPECIFIC REQUIREMENTS.

> NOTES ADDED SERVICES TO EACH PLAN

ALTORFER CAT TERRITORY



CONSTRUCTION SHOP LOCATIONS

CEDAR RAPIDS, IA | (319) 365-0551
2600 6th St. S.W.
Cedar Rapids, IA 52404

EAST PEORIA, IL | (309) 694-1234
1 Capitol Drive
East Peoria, IL 61611

JOLIET, IL | (815) 726-4248
16822 W Laraway Rd
Joliet, IL 60433

OGLESBY, IL | (815) 883-3336
590 Mayers Ave
Oglesby, IL 61348

URBANA, IL | (217) 359-1671
1519 West Kenyon Rd.
Urbana, IL 61801

DAVENPORT, IA | (563) 324-1935
4712 Buckeye St.
Davenport, IA 52802

HAMMOND, IN | (219) 932-6600
6400 Indianapolis Blvd
Hammond, IN 46320

MOBERLY, MO | (660) 263-8200
701 W. Highway 24
Moberly, MO 65270

ROCKFORD, IL | (815) 965-8631
5055 S Main St
Rockford, IL 61102

WAUCONDA, IL | (847) 469-1320
700 Patten Dr
Wauconda, IL 60084

EAST DUNDEE, IL | (847) 649-2199
1030 East Main Street
East Dundee, IL 60118

HANNIBAL, MO | (573) 221-8600
3520 Moberly
Hannibal, MO 63401

MOKENA, IL | (708) 326-5600
19001 South 88th Avenue
Mokena, IL 60448

SPRINGFIELD, IL | (217) 529-5541
4949 International Parkway
Springfield, IL 62711